

As seen in Globe and Mail – Tuesday, May 22, 2007

## **Blair Franklin lands BMO finance veteran Mifflin**

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May 22, 2007

Once upon a time, investment banks were all partnerships where everyone knew each other's name and shared equally in the risk and rewards of running the business.

These days, the Street has become increasingly corporate. But it's still possible for careers to have fairy tale endings, as veteran financiers such as Fred Mifflin return to their roots in smaller advisory houses in the latter stages of their careers.

[Blair Franklin Capital Partners](#) will roll out the welcome mat next month for Mr. Mifflin, the former head of investment banking at BMO Nesbitt Burns.

Blair Franklin is a 15-professional advisory boutique and money manager founded by former Scotia Capital CEO Gord Cheesbrough and corporate lawyer Steven Sharpe. The firm has done well, in part because corporate clients increasingly value unconflicted advice from veteran financiers. Recently, Blair Franklin made headlines by advising Agricore as a lucrative bidding war was waged for the grain handler, and the Waters family when they sold CHUM.

Mr. Mifflin joins the team after a 17-year run at BMO Nesbitt Burns that included stints heading the mining and government finance groups – he departed last year. The Newfoundland native also worked at predecessors to Scotia Capital and Citigroup.

Blair Franklin also recruited Chris Northfield this week. He is a veteran of the bond desks at BMO Nesbitt Burns and Scotia Capital. He will work on the money management side of the business – Blair Franklin runs an extremely successful fixed income-focused hedge fund.